



**FIRST NATIONS OF QUEBEC
AND LABRADOR ECONOMIC
DEVELOPMENT COMMISSION**

OUR SERVICES

CONTACT INFORMATION

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OUR MISSION

The FNQLEDC works in close cooperation with all relevant stakeholders in a spirit of respect of community culture and local autonomy. The mission of FNQLEDC is to represent, promote, support and defend the economic development interests of the First Nations of Quebec and Labrador to ensure their prosperity.

OUR VISION

The FNQLEDC is a recognized leader in the socio-economic development of the First Nations and well-known of its accomplishments, the quality and added value support that it contributes to the First Nations, as well as its capacity to coordinate and mobilize all stakeholders, who work together towards the achievement of their common objectives. Through its interventions, the FNQLEDC has contributed to the improvement of First Nations entrepreneurial capacity, while helping them reach greater autonomy and economic diversity.

OUR MANDATES

Information

- Promote the sharing of information and expertise among Community Economic Development Officers (CEDOs).

Training and Support

- Promote skills acquisition and reinforcement among Community Economic Development Officers (CEDOs);
- Provide Community Economic Development Officers (CEDOs) with the technical support needed in the performance of their mandates.

Representation

- Represent Community Economic Development Officers (CEDOs) interests, whenever they interact with government representatives or the Chiefs of the Assembly of First Nations of Quebec and Labrador.

Research and Development

- Develop new work tools and services that meet the needs of Community Economic Development Officers (CEDOs) and entrepreneurs.

FOLLOW US!

Do you want to keep up to date with the latest news and events concerning First Nations economic development?

Follow us on our website and social networks!

cdepnql.org





SERVICES

The FNQLEDC offers a wide range of services to Community Economic Development Officers (CEDOs) and entrepreneurs. All services are offered **at no charge**, both in and off the reserve, in French and in English. You can contact one of our advisors at any time!

ECONOMIC DEVELOPMENT ADVISOR

Description of service

The Economic Development Advisor provides technical support to the Community Economic Development Organizations (CEDOs) and to the Community Economic Development Officers (CEDOs), which include a wide range of front-line consultation services. Economic Development Advisor work closely with the Community Economic Development Officers to promote networking between communities in order to implement well-structured regional projects. He also has the responsibility of helping Community Economic Development Officers provide appropriate advice to local entrepreneurs in terms of business start-up, business project consolidation and development and economic development.

Available services

Economic Development Advisors provide the following services:

- Advice and support to Community Economic Development Organizations and Community Economic Development Officers;
- Referrals to assist Community Economic Development Officers identify available organizations and resources that will support economic development initiatives, while providing entrepreneurs with information about existing programs;
- Organize both training and advisory and orientation activities that are adapted to the needs of Community Economic Development Officers;
- Promote community networking.

Our Economic Development Advisor

Steve Laveau has more than 22 years of experience working with major financial institutions. Steve is a member of the Huron-Wendat Nation and is always willing to listen to people while taking the time to understand their needs. Steve holds a Bachelor's degree in Business Administration with a major in Finance from the Université Laval. During the first eight years of his career he was in the area in the Aboriginal tourism. Over the years, he has gained experience with a wide range of clientele, including entrepreneurs and professionals. This experience has allowed him to accompany First Nations stakeholders in their economic development needs.



Contact

Steve Laveau
Economic Development Advisor
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SUPPORT AND AWARENESS FOR YOUTH ENTREPRENEURSHIP

Description of service

The purpose of support and awareness for youth entrepreneurship is to develop an entrepreneurial culture among young Aboriginals between the ages of 15 and 35 with the goal of creating new businesses inside and outside the community.

Services provided

- Support and advice in the areas of the pre-start-up, start-up, business development, especially through accompaniment;
- Workshops, conferences and presentations on entrepreneurship and business;
- Support entrepreneurial, community and educational initiatives, while encouraging school completion and the development of an entrepreneurial culture among youth.

Since this service was created in 2014, **500** young Aboriginals from **20** different communities have been initiated into entrepreneurial culture, more than **35** youth has received accompaniment and support services from the FNQLEDC and **8** companies have been launched!

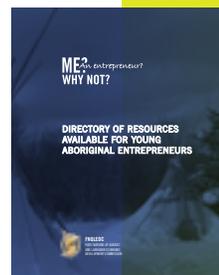
Our Youth Entrepreneurship Advisor

Myriam Vallières holds a Bachelor's degree in History from the Université de Sherbrooke. She is dynamic and has wide-ranging skills that she acquired during her professional career. She has worked with youth throughout the entire country and can provide expertise and consultation services adapted to First Nations realities.



Contact

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Youth Entrepreneurship Advisor
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Publication

Directory of Resources for Young Aboriginal Entrepreneurs



WOMEN ENTREPRENEURSHIP

Description of service

The Women Entrepreneurship Service is designed to mobilize women and other relevant stakeholders, while accompanying them in the design and implementation of strategies that will lead to greater diversification.

The advisor provides free accompaniment service to First Nations women entrepreneurs throughout Quebec. The accompaniment service is adapted according to the context and needs and range from the initial identification of a business project to business expansion and business purchase. Through close knowledge of the realities affecting First Nations women, our advisor is well positioned to establish constructive and sustainable partnerships with external stakeholders willing to participate in female entrepreneur business projects.

Services provided

- Organize work tables in the communities to stimulate mobilization, while identifying specific obstacles and opportunities relevant for women;
- Provide specific accompaniment for female entrepreneurs and communities in order to **optimize opportunities available for women.**

Some achievements of the service...

- In less than 18 months, more than **100 women** registered for the accompaniment service;
- **6 videos** have been produced to increase awareness of the value that women bring to economic development;
- A total of **\$975 000** in funding has been granted by government to support female business projects;
- Close cooperation with the Group of Elected Women of the AFNQL to improve the programs being provided by governments;
- Lobbying leading to the creation of a **2.5 million dollars** financial budget, specifically for women and youth under the Aboriginal Initiatives Funds III (AIF III).

Our Women Entrepreneurship Service Advisor

Emmanuel Bertrand-Gauvin holds a Master's degree in Economic Anthropology focusing on wealth redistribution and financial management practices. He has worked for the Makivik Corporation where he helped establish a regional community structure to promote the importance of education and healthy living habits for youth. He has gained a wide range of experience both in publishing and in the marketing of cultural products.



Contact

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Women Entrepreneurship Advisor
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Publication

Guide for Women
Entrepreneurs



SOCIAL ECONOMIC SERVICE

Description of service

The goal of this service is both to promote and make social economy more well-known among First Nations. This service is responsible for the coordination of the First Nations Regional Social Economy Table (FNRSET), which is part of the network of the social economy hubs in Quebec.

Services provided

- Advisory services in collective and social entrepreneurship;
- Support and accompaniment for the development of Aboriginal social economy businesses;
- Strategic and sectorial monitoring;
- Support for social innovation.

Event

The StartUP Nations event was held in November 2017. The objective was to stimulate social and collective entrepreneurship and to highlight the importance of youth leadership within the First Nations. A total of 40 young people from 11 different communities took part in the event. The next event will be held in 2019.



Publication

Portrait of the First Nations Social Economy in Quebec

Our Social Economy Advisor

Karine Awashish is from the Atikamekw Community of Opticivan. She holds a Master's degree in Recreation, Culture and Tourism of the Université du Québec à Trois-Rivières and a Bachelor's degree in Business Administration from the Université du Québec à Montréal. For the last 15 years, she has gained increasing professional experience in First Nations social, cultural and economic development.

Our Social Economy Officer

Annick Tremblay is a member of the Innu community of Mashteuiatsh. Her academic background is quite diversified with her university studies in primary and early childhood education, Aboriginal tourism and business start-up. She drew on her expertise in project development and community mobilization, through her extensive experience working with First Nations.



Contact

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Annick Tremblay
Social Economy Officer
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ENTREPRENEURSHIP TECHNICAL CONSULTING

Description of service

The purpose of the entrepreneurship technical consulting is to provide front-line technical and financial advice to entrepreneurs, Community Economic Development Officers (CEDOs), and Aboriginal organizations in the areas of start-up, development and business transfer.

Services provided

- Support business plan drafting;
- Search for funding;
- Development of financial forecasts;
- Financial analysis;
- Accounting support;
- Comparative analysis.

Our Entrepreneurship Technical Advisor

Frédéric Martel holds a Bachelor's degree in Business Administration from Université Laval and is a member of the Ordre des comptables professionnels du Québec (Quebec CPA Order). Throughout his professional career, he has developed a range of skills on the various issues that First Nations entrepreneurs have to deal with.



Contact

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Entrepreneurship Technical Advisor
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Publication

Writing your
Business Plan

FIRST NATIONS TAXATION SERVICE

Description of service

According to a study commissioned by the FNQLEDC, Aboriginal taxation is one of the main obstacles to entrepreneurship in Aboriginal communities. In order to overcome such obstacles, the FNQLEDC has been offering since June 2014 advisory services to support Aboriginal taxation. This front-line service is personalized to meet the needs of our target clientele in the area of taxation.

Services provided

- Review file;
- Support and follow-up for pending files;
- Intervention with Canada Revenue Agency and Revenu Québec.

Clientele

- Community Economic Development Organizations (CEDOs);
- Members of the First Nations of Quebec Business Network (FNQBN);
- Band Council;
- Aboriginal organizations;
- Aboriginal businesses.

Contact

For any requests, you may contact our team.
418 843-1488
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Publication

Aboriginal
Taxation Brochure,
2^e edition

TRAINING-CONFERENCES

Description of service

The FNQLEDC organizes various events to provide training to the Community Economic Development Officers (CEDOs) and Aboriginal entrepreneurs, especially on issues which will help them complete their mandates and enhance business development. These events are mainly organized to advance business development among the First Nations members, by providing conferences and workshops focusing on entrepreneurship as well as networking.

Every year, the FNQLED organizes...

2-day conferences

2 luncheon or dinner conferences



Upcoming events

In order to find more information about upcoming events, please us on our Facebook page or consult our website at cdepnql.org!



FIRST NATIONS OF QUEBEC BUSINESS NETWORK

Description of service

The First Nations of Quebec Business Network (FNQBN) is a non-profit service for business people. The FNQBN is the only business network dedicated to the First Nations.

Clientele

- Entrepreneurs which established businesses or seeking to expand;
- Entrepreneurs who have a start-up business;
- Self-employed workers;
- Individuals who have a business project;
- Aboriginal organizations and band councils.

The FNQBN has...

- **107** members working in a variety of sectors;
- Advantages available to members provided by different partners.

Contact

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rapnq.org

PUBLICATIONS AND TOOLS



Nikan Newsletter

The Nikan newsletter is published four times a year in French and in English. The newsletter highlights economic development projects and success stories, occurring in First Nations communities. Each individual issue may focus on a single community or on a given theme. It is available as a hard copy (limited copies) and in an electronic format.

Media and Strategic Monitoring

The FNQLEDC publishes each day a press review, covering all First Nations of Quebec's economic development news of interest to its clientele. It also engages in strategic monitoring of all future opportunities.



Aboriginal Business Directory

The Aboriginal Business Directory was created in 2015 and contains records for more than 1,100 Aboriginal businesses in Quebec. The Directory is an essential tool for anyone seeking to work with a First Nations company. To consult the Directory or register your activity, please visit the site entreprises.cdepnql.org

New website

The FNQLEDC website underwent a complete overhaul in 2019. Re-designed to facilitate navigation and content sharing, the new site offers new features and a modern, user-friendly interface that can be adapted to any mobile device. With this new site, CEDOs, entrepreneurs and members of First Nations can access relevant and useful information for business projects they are supporting or undertaking!

Visit cdepnql.org





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